

潘宁意

电话: 15800670510 | 邮箱: pennypny@163.com

个人主页: <https://www.penny.net.cn> | Github: <https://github.com/pennypny163>



教育背景

复旦大学

信息系统与信息管**理** / 绩点: 3.7/4.0

中国, 上海

2023.09 – 2027.06

- 本科优秀学生奖学金 (GPA 30%), 复旦管院学生会基层联络部负责人, 兴青俱乐部核心成员
- “互联网+”全国创新创业大赛优秀队伍, 数模国赛省一/美赛 M 奖, 2023 复旦程设竞赛 Top 30

HEC Paris

25Fall Exchange / 绩点: 4.0/4.0

法国, 巴黎

2025.08 – 2025.12

- 主修课程: Coins & Tokens, Deep Learning for Business, BA using Python, Bank Valuation, Financial Markets, etc.

实习经历

腾讯 - CSIG 云与智慧产业事业群

中国, 上海

Agent 产品架构实习生, 云产品三部 (B 端)

2026.02 – 2026.06

- **售前方案设计:** 支持某头部潮玩零售商智能补货 Agent 项目, 协助定义售货机初始化特征库、“补货/撤货/调拨”人机审批单流转逻辑; 梳理 5 类核心数据清单, 配合架构师输出“单机决策+城市仓统筹” MVP 决策模型; 为实现行业标杆经验复用与 FDE 模式支持, 基于 GraphRAG 实现本体建模平替, 搭建零售本体工作空间 Demo
- **私有化交付:** 深度参与北方某城商行“乐享+ADP”标杆项目中的交互流线设计, 针对批量配置效率低、缺乏追溯等痛点, 提炼“极简两状态”树形勾选规则解决复杂业务语义冲突, 显著降低业务人员多系统间的配置切换成本
- **商机挖掘与内部提效:** 引入 COMPASS 应用场景选点模型, 封装为司内广泛使用的标准化 Skill, 实现对 Agent 优先落地场景的高效评估与精准选点; 研究 Connector 功能设计, 协助构建伙伴生态, 打通 ISV 私有数据连接

光源资本

中国, 上海

IBD 实习生, 科技算力半导体组

2025.04 – 2025.08

- **复杂 AI 业务抽象:** 参与某央企工业互联网商业化项目, 将“供产销全链业务孪生”等复杂场景抽象为结构化产品逻辑, 提炼“工业 AI 世界模型 + 行业 Know-how”的核心竞争壁垒, 向市场清晰传递其 AI 解决方案的落地价值
- **技术成本评估:** 深度参与某量子计算项目深度技术尽调。通过拆解系统 BOM 验证其 95% 国产化下的供应链与算力成本优势; 从功耗、扩展性等维度, 定性定量评估中性原子路线的商业化天花板与技术替代红利

多维资本

中国, 上海

投资分析实习生, 前沿科技组

2024.12 – 2025.04

- **硬科技赛道研判:** 案头研究 eVTOL/具身智能行业, 总结形成可复用的“高壁垒赛道”研判框架; 拆解适航取证与 Sim-to-Real 核心壁垒, 推演商业化落地节奏, 挖掘并推报上游核心零部件标的
- **财务模型测算:** 协助维护某 eVTOL 项目 10 年期三张表模型, 在录入 CAPEX 假设时主动进行现金流测算, 识别出 2026 年 (适航取证周期) 重资产投入下的资金缺口, 为团队调整融资规划提供数据支持

贝恩咨询

中国, 上海

Star PTA

2024.05 – 2024.11

- **价值要素建模:** 参与某 AI+营销产品 POC 验证, 整合社媒/电商多源数据, 基于 Bain Elements of Value 模型构建 5 层数据标签体系 (技术参数→USP), 辅助验证产品的商业价值与用户情感连接点
- **英文沟通:** 全英文沟通北欧办公室, 并行支持医疗/个护/社服等 5 个项目, 均在紧迫时间内完成高质量交付

个人项目 (点击可访问 Demo)

- **零售本体工作台:** 将分散的零售知识标准化为可被 Agent 调用的语义资产 Ontology、GraphRAG
- **大模型 System Prompt 档案:** 八维拆解模型人格与行为边界, 支持模型选型和提示词治理 模型评测
- **智能体原生知识库:** 构建人和 Agent 双读、可代谢可推理的第二大脑/Agent 知识底座 Wiki、MkDocs
- **咨询系列 Skills:** 拆解工作流, 标准化封装个人经验, Skillhub 累计下载量 3000+ Skills Workflow

技能与兴趣

- 语言: CET-4/6, IELTS 总分 7.5 (口语 7), 法语 B1, 普通话二甲
- 计算机: PPT/Excel, Python/SQL; 善用前沿 AI Tools 提高生产力, 熟练使用 Codex/CC/v0/ADP/Coze 等
- 爱好: 小提琴 (十级), Wine Tasting (WSET II), 网文创作 (热度合计 20w+), 旅行 (solo trip 欧洲 20 国)

Ningyi Pan

+86 15800670510 | pennypny@163.com | penny.net.cn | github.com/pennypny163

EDUCATION

Fudan University

Shanghai, China

B.S. in Information Systems & Information Management | GPA: 3.7/4.0

Sep 2023 – Jun 2027

- **Honors:** Undergraduate Merit Scholarship (Top 30%); National Distinguished Award, "Internet+" Innovation & Entrepreneurship Competition; National Finalist (Top 100), L'Oreal Brandstorm; MCM/ICM Meritorious Winner.
- **Leadership:** Head of Communication Dept. at Student Union; Core Member of Xingqing Club.

HEC Paris

Paris, France

25Fall Exchange | GPA: 4.0/4.0

Aug 2025 – Dec 2025

- **Courses:** Coins&Tokens, Deep Learning for Business, Bank Valuation, Financial Markets, BA Using Python, etc.

PROFESSIONAL EXPERIENCE

Tencent – CSIG Group

Shanghai, China

Agent Product Architecture Intern, Cloud Products Dept. III (Enterprise B2B)

Feb 2026 – June 2026

- **Pre-Sales Solution Design:** Supported replenishment Agent for a leading toy retailer; assisted in defining vending machine feature schemas and human-in-the-loop approval workflows, and delivered a "Single-Machine Decision + Regional Warehouse Allocation" MVP framework.
- **Private Cloud Delivery:** Streamlined interaction workflows for a benchmark "Lexiang KB + ADP" deployment at a Northern commercial bank; formulated a "Minimal Two-State" tree selection logic to resolve business semantic ambiguities in batch configuration and audit trails, significantly reducing cross-system configuration overhead.
- **Opportunity Sourcing & Workflow Tooling:** Packaged the COMPASS scenario-evaluation model into an enterprise-wide standardized Skill to evaluate and prioritize Agent use cases.

Lighthouse Capital

Shanghai, China

Investment Banking Intern, Technology & Semiconductor Team

Apr 2025 – Aug 2025

- **AI Solution Structuring:** Structured commercial narratives for a state-owned industrial IoT project, abstracting complex "End-to-End Supply-Production-Sales Digital Twins" into structured product logic; defined "Industrial AI World Model + Domain Know-How" as the core moat to articulate client commercial value.
- **DD & Cost Modeling:** Supported commercial DD on a Quantum Computing target; deconstructed BOM to validate 95% localization and assessed the *Neutral Atom* route for its low-OPEX leapfrog potential.

InvesTarget Financial Advisor

Shanghai, China

Investment Analysis Intern, Frontier Technology Team

Dec 2024 – Apr 2025

- **Research & Strategy:** Formulated a reusable framework for eVTOL/Embodied AI to evaluate *Sim-to-Real* technical barriers and identify high-potential upstream investment targets.
- **Financial Modeling:** Maintained a 10-year 3-statement model for an eVTOL unicorn; performed sensitivity analysis on CAPEX to identify a 2026 funding gap.

Bain & Company

Shanghai, China

Part-time Assistant (Star PTA)

May 2024 – Nov 2024

- **Value Element Modeling:** Supported POC validation for an AI-powered marketing tool; aggregated multi-source social and e-commerce data to build a 5-tier label taxonomy based on Bain's Elements of Value framework.
- **Multi-Tasking & Global Collaboration:** Independently supported 10h+ expert interviews for Bain Nordic; orchestrated 5 concurrent workstreams to ensure high-quality delivery under strict deadlines.

FEATURED PROJECTS

- **Retail Ontology Workspace:** Structured retail data into agent-actionable semantic assets. *Ontology, GraphRAG*
- **LLM System Prompt Archive:** Benchmarked model personas for prompt governance. *Model Eval*
- **Agent-Native Knowledge Base:** Built a dual-readable, reasoning-ready knowledge hub. *Wiki, MkDocs*
- **Consulting Workflow Skills:** Packaged consulting frameworks, 3k+ downloads in Skillhub. *Workflow*

SKILLS & INTERESTS

Languages: English (IELTS: 7.5, Speaking: 7.0 | CET-4/6), French (B1), Mandarin (Native / Grade 2-A).

Technical & Tools: Python, SQL, Advanced Excel & Decks; AI-assisted tools (Codex, Claude Code, v0, ADP, Coze).

Interests: Violin, Wine Tasting (WSET II), Creative Web Fiction (200k+ reads), Solo Travel (20 European countries).